

Message Text

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ACTION EUR-08

INFO OCT-01 SS-14 ISO-00 L-01 H-02 INR-05 PM-03 PRS-01

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FM AMEMBASSY SOFIA

TO SECSTATE WASHDC 9519

INFO AMEMBASSY BERLIN

AMEMBASSY BUCHAREST

AMEMBASSY BUDAPEST

AMEMBASSY BELGRADE

AMEMBASSY MOSCOW

AMEMBASSY PRAGUE

AMEMBASSY WARSAW

USMISSION GENEVA

USIA WASHDC

C O N F I D E N T I A L SOFIA 0842

LIMDIS

E.O. 11652: GDS

TAGS: PFOR, CSCE, BU

SUBJECT: SOVIET POLICY AFTER CSCE

GENEVA FOR USDEL CSCE

REF: MOSCOW 5822

1. THERE IS LITTLE DOUBT THAT IF THE SOVIET UNION HAS AN IDEOLOGICAL TIGHTENING-UP AFTER CONCLUSION OF A CSCE AGREEMENT, BULGARIA WILL FOLLOW SUIT AND PERHAPS GO THE RUSSIANS ONE BETTER. HAVING READ WITH GREAT INTEREST MOSCOW'S ANALYSIS, I COME TO FOLLOWING CONCLUSIONS AS REGARDS OUR POLICY TOWARD BULGARIA DURING THE PERIOD PRIOR TO CSCE STAGE THREE.

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2. IT WOULD SEEM IMPORTANT AS AN INTEGRAL PART OF OUR NEGOTIATING STRATEGY TO UTILIZE ALL THE LEEWAY AVAILABLE TO US HERE IN BULGARIA (AND PERHAPS ELSEWHERE) PRIOR TO CONCLUSION OF CSCE SO THAT ANYTHING OBTAINED LATER ON BASIS OF CSCE AGREEMENT WOULD BE A NET PLUS. THIS APPLIES ESPECIALLY TO MATTERS CONTAINED IN BASKET III. WE ASSUME HARDLINERS HERE WOULD LIKE NOTHING BETTER THAN TO SELL THE SAME HORSE TWICE, I.E. LET US AT A PRICE "WRING OUT" OF THEM THINGS AFTER CSCE THAT THEY WOULD HAVE BEEN WILLING TO CONCEDE PRIOR TO CSCE AGREEMENT.

3. IN PRACTICAL TERMS THIS MEANS THAT AS FAR AS BASKET III IS CONCERNED IT WOULD BE WISE TO UTILIZE BULGARIA'S PERHAPS TEMPORARY WILLINGNESS TO CONCLUDE A CULTURAL AGREEMENT NOW, OBTAINING AS MUCH AS WE CAN IN THE WAY OF ACCESS ESPECIALLY TO THE SUB-ELITE, SO THAT ANYTHING WE CAN GET LATER IN THAT FIELD WILL BE GENUINE FRUIT OF GENEVA NEGOTIATIONS.
HERZ

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